



VOLTDB CHANNEL PARTNER PROGRAM

VAR

WHAT IS THE VOLTDB CHANNEL PARTNER PROGRAM?

The VoltDB Channel Partner Program (CPP) is specifically designed to fully enable our VAR partners and ensure they achieve maximum success. From contracts to pricing, training to marketing, we've customized every touchpoint and streamlined every process, arming you with all the knowledge you need to be in complete control.

WHY PARTNER WITH VOLTDB AS A VALUE ADDED RESELLER?

With extensive experience working alongside VARs all over the world, we understand that your needs are different and include key, specific, deliverables such as:

- A proven stable, scalable, data platform for event-driven stream processing and transactional in-memory database that you can stand behind as best-in-class
- Architectural design, pre-production, and best practices support
- Marketing collaboration and sales training
- Technical certification courses for your engineering team
- A partner that understands how to implement a regional strategy focused on specific industries

Representing a new technology is a big decision, especially for VARs. At Volt, our objective is to compliment your existing portfolio while offering you a competitive, technical, and innovative advantage in the market. As a highly customizable and widely adaptable technology, Volt's proven stability

and broad compatibility offers wide applicability, vastly increasing your overall potential market size. We also realize the importance of growth and adaptation, which is why our engineering teams are constantly creating new innovations and enhancements to ensure we continue to be the most forward thinking, proven, and foundational technologies that you can count on for many years to come.

WHAT ARE THE BENEFITS OF BECOMING A PARTNER?

As a VAR member of the CPP, there are a number of important benefits that are designed and put forward to ensure your success, including:

- Preferred pricing and exclusive discounts
- Allocated testing and development licenses
- Comprehensive technical and L1 support training with certification
- Dedicated resources in the Customer Success and Partner team
- Priority support and crisis management

HOW DO I APPLY FOR MEMBERSHIP?

Joining the VoltDB global network is extremely easy, simply reach out to our Partnership team at Voltdb.com/channelpartnerprogram and fill out the relevant fields to apply. We're excited about the opportunity to work together and look forward to speaking with you soon. If there are any questions that are not addressed here, please don't hesitate to reach out to us directly at sales@voltdb.com.