



# VOLTDB CHANNEL PARTNER PROGRAM

OEM

## WHAT IS THE VOLTDB CHANNEL PARTNER PROGRAM?

The VoltDB Channel Partner Program (CPP) is specifically designed to fully enable our OEM partners and ensure they achieve maximum success. From contracts to pricing, training to marketing, we've customized every touchpoint and streamlined every process, arming you with all the knowledge you need to be in complete control.

## WHY PARTNER WITH VOLTDB AS AN OEM?

With extensive experience working alongside major OEMs like Amdocs, HP, Huawei and Nokia, we understand that your needs are different and include key, specific deliverables such as:

- A proven stable, scalable, data platform for event-driven stream processing and transactional in-memory database that compliments your imbedded technologies
- Architectural design, pre-production, and best practices support
- A licensing model that aligns and scales with your business
- Developer, administrator, and level 1 support training
- 24/7 support for critical incidents

Working new vendors into your portfolio is a big decision, especially for OEMs. At Volt, our objective is to compliment your proprietary solutions and help ensure a competitive, technical, and innovative advantage in the market. As a highly customizable and widely adaptable technology, Volt's proven stability and broad compatibility enables a much shorter go

to market time, while increasing your overall scalability. We also realize the importance of growth and adaptation, which is why our engineering teams are constantly creating new innovations and enhancements to ensure we continue to be the most forward thinking, proven, and foundational technologies that your developers can count on for years to come.

## WHAT ARE THE BENEFITS OF BECOMING A PARTNER?

As an OEM member of the CPP, there are a number of important benefits that are designed and put forward to ensure your success, including:

- Preferred pricing and exclusive discounts
- Allocated testing and development licenses
- Comprehensive technical and L1 support training with certification
- Dedicated resources in the Customer Success and Partner team
- Priority support and crisis management

## HOW DO I APPLY FOR MEMBERSHIP?

Joining the VoltDB global network is extremely easy, simply reach out to our Partnership team at [Voltdb.com/channelpartnerprogram](http://Voltdb.com/channelpartnerprogram) and fill out the relevant fields to apply. We're excited about the opportunity to work together and look forward to speaking with you soon. If there are any questions that are not addressed here, please don't hesitate to reach out to us at [sales@voltdb.com](mailto:sales@voltdb.com).